



Magazine CORTE & CONFORMAÇÃO DE METAIS - MediaKit 2016

The magazine CORTE & CONFORMAÇÃO DE METAIS deals with engineering and manufacturing of workpieces made from sheet metal and tubes. In addition, it also covers material preparation, joining (welding, riveting) and surface treatment (pre-coating, coating, finishing, painting).

TOPICS

- Sheet forming
 - cutting
 - bending & folding
 - deep drawing
 - pressure forming
 - spinning, etc.
- **Tube processing**
- **Related processes**
- material preparation
- material handling & storage - fastening (welding, screw, rivets)
- surface treatment (pre-coating, coating, finishing, painting, galvanoplasty)
- quality control
- Soldagem
- equipamentos
- consumíveis
- Raw material
- Molds
- Subcontractors

DISTRIBUTION

The magazine is distributed free of charge throughout Brazil to qualified professionals at companies where metal forming & fabricating, as well as tube processing, represent a major shop-floor activity.

EDITORIAL CONTENTS

- Technical articles by Brazilian and international authors
- Editorial cooperation agreements with the magazines:
 - Form+Werkzeug Carl Hanser Verlag, München Alemanha
 - Schweissen und Schneiden e Der Praktiker DVS Media GmbH, Düsseldorf Alemanha
 - Welding Journal AWS American Welding Society
- News: new technologies, new products.
- Preview of national trade fairs (Corte & Conformação, Expomafe, Feimec, Mecânica, Feimafe, Feinox, Tubotech) and international ones (Euro Blech, Fabtech, Lamiera, Welding Essen, Wire & Tube).
- Job shops directory: stamping, surface treatment, cutting and forming etc.
- Suppliers guide for sheet metal; tubes; cutting, forming and welding machines; painting equipment and others.

FREQUENCY: MONTHLY **CIRCULATION: 12,000 COPIES**

Access online magazine: www.arandanet.com.br/ccm













7/2015





1/2015







10/2015

3/2015



Profile (base: 2015 - average)

READERSHIP

President, partner	602
Director	6,968
Manager	2,818
Supervisor, chief engineer and in charge	667
Engineer, technician and machine operator	481
Teacher, researcher, others	187
TOTAL	11,723

INDUSTRIAL BRANCHES

Air and water treatment	385
Autoparts suppliers	817
Boiler shop	653
Metal sheet, plates, blocks and tubes suppliers	789
Civil construction	322
Cutting and bending sheet metal for others	1,493
Industrial kitchens	152
Home appliances	221
Metal packaging	92
Stamping job shop	768
Tooling	354
Fitness	46
Health care, medical, dental and veterinary equips & products	194

Schools	142
Machines, equipments, accessories and softwares for forming & fabricating	1,494
Off-road trucks, agricultural machinery & implements	506
General machines	585
Electrical, electronics & telecom industries	706
Car, trucks, buses, bykes & motorcycles makers	103
Furniture general	236
Material handling	133
Painting (cabins, stoves)	53
Operational safety (PPE systems for machines)	28
Transportation (aeronautic, railway and naval)	151
Surface tratment (supplies, products & services)	248
Treatment of air and water	136
Union and Welding (inputs, machinery and services)	69
Home utensils	97
TOTAL	10,973

GEOGRAPHYCAL BREAKDOWN – BRAZIL

NORTH	NORTHEAST	MIDDLE WEST	SOUTHEAST	SOUTH
Acre 1	Alagoas 10	Distrito Federal 25	Espírito Santo 99	Paraná 955
Amapá 2	Bahia 167	Goiás 103	Minas Gerais 904	Rio Grande do Sul 1.102
Amazonas 46	Ceará 72	Mato Grosso 18	Rio de Janeiro 405	Santa Catarina 732
Pará 16	Maranhão 9	Mato Grosso do Sul 29	São Paulo 6.112	
Rondônia 5	Paraíba 17			
Roraima 1	Pernambuco 109			
Tocantins 5	Piauí 11			
	Rio Grande do Norte 11			
	Sergipe 7			

Número de empresas que recebem a revista: 10.973



Editorial calendar

2016

JANUARY

SPECIAL: Sheet metal stamping companies directory

ARTICLES:

Laser/GMA hybrid welding with the aid of low-energy arcs

Simulation approach for the evaluation of the quasi-static strength of welded mixed material joints

GUIDES

Magnetic lifters

FEBRUARY

APTICI ES

Improving the process reliability of the combined spot welding and adhesive bonding of aluminium materials – establishing joint parameters for design and simulation

Low dilution, near-net-shape weld surfacing of hard-material reinforced Fe hardfacings using the regulated, energy-reduced GMA short arc technique

GUIDES

- Decoilers
- ▶ Welding smoke collectors
- ▶ Waterjet cutting companies' directory

MARCH

SPECIAL: Feimec - Machinery and Equipment International Exhibition (São Paulo/SP, May, 3rd to 7th)

ARTICLES

Fundamentos metalúrgicos da união a laser

Perfil de propriedades da união de pinos e chapas por adesivo

GUIDES

- Metallurgical basics of laser joining process;
- ▶ Properties profile of adhesive-bonded studs
- ▶ Boiler work companies' directory

EXTRA CIRCULATION:

► FeiMec

APRIL

SPECIAL: 31a Feira da Mecânica - 31a Mechanics Trade Fair (São Paulo/SP, May, 17th to 21st)

ARTICI ES

Electron beam welding of duplex steels without fillers or post-weld heat treatment with combined multipool technology Influence of imperfections on the load-bearing behaviour of spot-welded joints made of TWIP steels with high manganese contents

GUIDES

► Tube fabricating and bending companies' directory

EXTRA CIRCULATION:

- ▶ FeiMec
- ► Feira da Mecânica



Editorial calendar

2016

MAY

Special procedures in ultrasound-assisted welding

Plasma hybrid welding with an integrated laser and sensor equipment

GUIDES

- ▶ Portable roll forming machines;
- ► Laser welding services providers;
- ▶ Grabs and grips for material handling

JUNE

ARTICLES

Thin metal sheets welding with reduced heat input

GUIDES

- ▶ Punch press tools;
- ► Pipe beveling machines;
- ▶ Masks and breathing equipment for welding operators

JULY

SPECIAL: Sheet metal cutting and bending companies' directory

ARTICLES

Grain structure in aluminium TIG welds

Thin sheet joints designed for an appropriate operation

GUIDES

► Heavy machines moving devices (dollies/skates/toe jacks)

AUGUST

ARTICLES:

Online molten pool diagnostics for monitoring the quality and avoiding defects during arc welding Clinchen joining of galvanized surfaces

GUIDES

- ▶ Holding ovens for stick electrodes;
- ▶ 3D scanning systems;
- ► Press brake tooling suppliers

SEPTEMBER

SPECIAL: Tooling manufacturers for cutting and shaping sheet directory

ARTICLES

Adhesive bonding basics

Experimental and numerical investigations into the influence of the shielding gas composition on the GMA spray arc process



Editorial calendar

2016

CHIDES

- ▶ Stamping tools;
- ▶ Press feeding lines; resistance welding machines

OCTOBER

SPECIAL: Plasma cutting companies' directory

ARTICI ES

Production of Ni based coatings by welding technologies

Factors influencing the angularity of the studs and FE modelling of distortion and residual stresses for common process variants of arc stud welding

GUIDES

▶ Shear cut machines, cut to length and slitting lines tooling

NOVEMBER

ARTICI ES

Decreasing the welding fume emissions caused by modern GMAW processes Structural morphologies in the case of the resistance spot welding of aluminium/steel joints

GUIDES

- ► Laser welding machines;
- ▶ Wire feeders and torches

DECEMBER

SPECIAL: VII Metal forming and fabricating machines inventory

ARTICLES

AC magnetic fields applied to improve the weld quality of laser-beam-welded aluminium joints 24th Euro Blech report (Hanover , Oct 25th to 29th)

Narrow gap welding applied to turbine production

GUIDES

- ► Transfer systems;
- ► Stud welding machines



Advertise

ADVERTISEMENT RATES (US\$) – 2016

SIZE	4 COLOURS
1/1	4,454.00
2/3	3,562.00
1/2	2,907.00
1/3	2,134.00
1/4	1,552.00
1/6	1,108.00

CLOSING DATE - INSERTION ORDERS:

1st of preceeding month

CLOSING DATE - MATERIAL:

15th of cover month

MATERIAL

Digital file – resolution: 300 dpi or higher (at full size) – colour:

CMYK - format: TIFF/JPEG/EPS

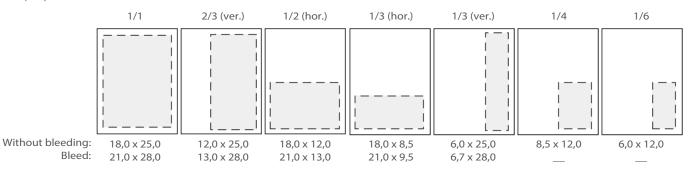
CIRCULATION DATE:

1st fortnight of the cover month

OBSERVATION

- 1) Frequency discount: 3... 5 = 5%; 6... 8 = 10%; 9 ... 12 = 15%; 13... = 18%
- 2) Preferred positions: special positions 15% extra
- 3) Agency comissions: 15% on gross billing will be allowed to recognized advertising agencies, on space and position
- 4) Payment: 15 days after date invoice.
- 5) Translattions: the publisher will undertake translations and typesetting of all ads copy, free of charge. Bear in mind that Portuguese copy runs 15% to 18% longer than the English copy.
- 6) Cancellations & late material: cancellations and changes in orders will not be accepted after closing dates.
- 7) Inserts: please call for rates.
- 8) Direct mail services: lists are not available for rent.

SIZE (cm)



Extend all bleeds 5 mm past trim. Keep all essential material 10 mm from trim.



Advertise

REQUIREMENTS FOR ELECTRONIC FILES

Our magazines are produced with computer-to-plate technology for all printed material, and advertisers must supply digital files, according to the following specifications.

Platform: PC

Media: by e-mail (to adfiles@arandanet.com.br, size limit 10 Mb), CD or Zip disk, with matchprint proof (SWOP preferred, www.swop.org)

1. PDF, should be distilled using Press Quality job options. Ensure all links are valid and images are 300 dpi CMYK tiffs or eps. Set the PDF compatibility to Acrobat 4 (PDF 1.3). Object level compression should be off, binding left, resolution of 2400 dpi. Down sample CMYK images over 330 dpi to 300 dpi. Use ZIP or CCITT compression, never JPEG. Embed all fonts.

Color settings to color management OFF and preserve transfer functions.

- 2. TIFF, 300 dpi minimum, CMYK for color ads, grayscale for B/W ads. Turn color management off and uncheck ICC profiles. Do not use jpeg compression.
- 3. EPS, convert all fonts to outlines. Use only CMYK images. Do not trap colors.
- **4.** NATIVE, PageMaker, InDesign and Quark files are accepted, but may require additional time for processing. Include all fonts, images and a file list/report.

File name: write proper file extensions in the file name (.PDF, .TIF, .EPS, .QXD, .PMD, etc.). Do not use forward slashes, backslashes or quote marks in file name.

Mechanica: trim size is 210 x 280 mm. Extend all bleeds 5 mm past trim. Keep all essential material 10 mm from trim. Total density maximum <280%. Trapped files are not accepted. All color images must be 300 dpi CMYK tiff or eps with color management/embedded ICC Profiles OFF. Color cannot be guaranteed if any images must be converted to CMYK from other modes such as RGB or LAB. Unless otherwise requested, disks will be discarded.

Color proofs: at 100% with crop marks must accompany all electronic files.

Contract-quality color proofs matching SWOP standards (Matchprint, Kodak Approval, Cromalin) are preferred and required for color guidance on press. Laser or inkjet printouts may be accepted for content only. If color is not critical, and no color proof will be submitted for press guidance, the information must be in writing.

Register marks: film for color ads should have four centered register marks identical in each color located approximately 10 mm outside the "live" area of the ad. Where ads are less than full page (non-bleed) it may be necessary for the printer to remove the register marks before plating. Any removal of register marks required for page form assembly is the responsibility of the printer. Register marks should include solid lines at least 5 mm long on both axes. The lines should be precisely the same width (thickness) in each color.



Online advertise

SIZES AND PRICES FOR RELEASE ONLINE 2016 (measured in pixels)



ADE – Highlight Advertisement of the Issue

(Advertisement by the cover of the magazine of the month)

Period: Maximum of 3 ads at an interval of 12 month

Ad measures: 380x169 pixels, maximum of 25 kb jpg/png

Value: US\$ 3,107.00 per issue **Payment:** 15 days after publication



APG - Main Advertisement of the Buyer's Guide

(Advertisement on the main page of the site)

Period: 12 months

Ad measures: 925x131 pixels, maximum of 75 kb jpg/png

Value: US\$ 1,243.00 per month (insertion of the banner also in the inner part of the guide)

Payment: 15 days after publication



AIG - Internal Advertisement in the Guide

(Ad in the guide that directs to the company web site)

Period: 12 months

Ad measures: 925x131 pixels, maximum of 75 kb jpg/png

Value: US\$ 621.00 per month Payment: 15 after publication



ASE – Advertisement in the Summary of the Issue

(Advertisement on e-mail disclosure issue)

Base: 28,000 e-mails

Period: Maximum of 4 shots at an interval of 12 months **Ad measures:** 200x1200 pixels, maximum of 110 kb jpg/png

Value: US\$ 3,107.00 per shot **Payment:** 15 days after publication

Phone: +55 (11) 3824-5300 – jrg@arandanet.com.br



Contacts

EDITORIAL

SENIOR EDITOR

Mrs. Hellen Corina de Oliveira e Souza hellen@arandaeditora.com.br

TECHNICAL-EDITORS

Mr. Alexandre Tadeu Simon atsimon@unimep.br

Mr. Antonio Augusto Gorni maua@gorni.eng.br

REPORTER

Mr. Adalberto Rezende adalberto@arandaeditora.com.br

Mr. Fábio Laudonio fabio.laudonio@arandaeditora.com.br

ADVERTISING

PUBLISHER

Mr. José Roberto Gonçalves jrg@arandanet.com.br

ADMINISTRATION

FINANCIAL

Mr. Paulo Candido pcandido@arandaeditora.com.br

AD FILES

Mrs. Rebeca Silvanto Sales rss@arandaeditora.com.br

INTERNATIONAL SALES OFFICES

CHINA



Hangzhou Oversea Advertising Ltd Mr. Weng Jie

55-3-703 Guan Lane - Hangzhou Zhejiang, 310003 Phone: +86 571 8706-3843 Fax: +86 571 8515-0444 wj@hz.cn – ziac@mail.hz.zj.cn



IMP InterMedia Partners GmbH Attn Sven Anacker

Beyeroehde 14 – 42389 Wuppertal Phone: +49 202 27169 13 Fax: +49 202 27169 20 sanacker@intermediapartners.de



OUAINI Pubblicità

Ms. Graziella Ouaini

Via Meloria 7 – 20148 Milan Phone: +39 2 39216180 Fax.: +39 2 39217082 grquaini@tin.it

JAPAN



Echo Japan Corporation Mr. Ted Asoshina

Grande Maison Room 303, 2-2, Kudan-kita 1-chome, Chiyoda-ku, Tokyo 102-0073 Phone: +81-(0)3-3263-5065 Fax: +81-(0)3-3234-2064 aso@echo-japan.co.jp



JES Media International Mr. Young-Seoh Chinn

2nd fl., Ana Building 257-1, Myungli-Dong, Kanodong-Gu Seoul 134-070 Phone: +82 2 481-3411

Fax: +82 2 481-3414 jesmedia@unitel.co.kr

SWITZERLAND



Rico Dormann Media Consultant Marketing

Mr. Rico Dormann

Moosstrasse 7 - CH-8803 Rüschlikon

Phone: +41 44 720 85 50 Fax: +41 44 721 14 74 dormann@rdormann.ch

TAIWAN



Worldwide Services Co. Ltd. Ms. P. Erin King

11F-2, No 540 Wen Hsin Road, Section 1, Taichung, 408 Phone: +886 4 2325 1784 Fax: +886 4 2325 2967 global@acw.com.tw

UNITED KINGDOM



(Belgium, Denmark, Finland, Norway, Netherlands, Norway, Sweden)

Mr. Edward J. Kania Robert G Horsfield International

Publishers

Daisy Bank, Chinley, Hig Peaks Derbyshire SK23 6DA Phone: +44 1663 750 242 Mobile: +44 7974168188 ekania@btinternet.com



Ms. Fabiana Rezak

2911 Joyce Lane - Merrick, NY 11566-5209 Phone: +1 516 858 4327 Fax: +1 516 868 0607 Mobile: + 1 516 476 5568

arandausa@gmail.com